#### MISSOURI REAL ESTATE COMMISSION

# 10 MOST COMMONLY CITED INFRACTIONS

#### 1. UNLICENSED ACTIVITY

- License not Renewed (but continue to practice)
- HB-600 Suspension (not tax compliant)
- Property Management
- Receiving a Commission (without a license)

### IMPROPER ADVERTISING

- Not Including Required Information (company/broker/telephone information)
- Inducements

# - Facebook Adv.

# 3. FAILURE TO RESPOND TO MREC

- Within the 30 Day Requirement

### FAILURE TO DISCLOSE

- Material Fact (about the property)
- Agency Relationship (incorrect or not disclosed)
- Licensee's Interest (ownership in property or relative of owner)

# 5. ESCROW ACCOUNTS

- Not Registered (with MREC)
- Failure to Close Account (with MREC)
- Commingling of Funds (personal account, real estate sales account, property management account, etc.)
- Accounts do not Reconcile

# 6. FICITIOUS NAMES

- Name not Registered with Secretary of State of Missouri
- Name Registered with Secretary of State has Expired
- Business Sign does not Match License

# 7. PAYING COMMISSIONS

- To Unlicensed Entity (LLC, Team, Group, Etc.)

# 8. **CONTRACTS**

- Blanks (standard forms not completed)
- Failing to Fulfill the Terms and Conditions
- Improper Agency Relationship Selected
- Changes to Contract not Initialed

### 9. OFFICE POLICY

- No Office Policy
- Incorrect Policy

### 10. ADDRESS CHANGE

- Not Filed with MREC